

# Plastic manufacturer protects investments with outdoor storage

Reef Industries Inc.

While storing equipment outside your warehouse can free up space to make room for additional products, weather elements such as temperature, rain and snow can often cause damage and cost thousands of dollars in repairs or replacement. Houston-based Reef Industries Inc. has developed an answer to help protect against Mother Nature's changing moods.

For more than 50 years, Reef Industries, founded as Griffolyn Co. Inc. in 1957, has been the manufacturing leader of specialized industrial plastic films that are ideal for custom storage and shipping covers, bags and enclosures.

Each division at Reef Industries — Griffolyn®, Armorlon®, Permalon®, Terra Tape®, Banner Guard® and Roll-A-Sign™ — provides the highest quality products for a wide range of applications for more than a dozen industries worldwide, including power generation, building, oil and chemical, agriculture, and environmental.

With these high-strength, high-performance products, Reef Industries' provides its clients with the very best technology and quality to protect and prolong the service life of their investments.

"We provide high-quality products at a fair price and can custom fabricate the product to meet exact requirements in 10 days or less," Tom Scarborough, sales manager for Reef Industries, said.

## Providing protection from the weather

The outdoor storage covers available at



Reef Industries manufactures Griffolyn® heat shrinkable, tear resistant, high strength reinforced plastic shipping/storage covers.

Reef Industries allow a company to free up crowded warehouse space, which allows for more production without the expense of a permanent expansion.

According to Scarborough, the outdoor storage can be used for a wide variety of applications, including covers for materials and equipment, as well as covers for bulk product stockpiles of raw materials or agriculture products. Durable covers, liners, bags and tarps are also available.

Just like all of the covers manufactured by Reef Industries, the outdoor storage covers are made of the Griffolyn material, which offers outstanding weathering characteristics, excellent outdoor life expectancy and can handle the daily grind year after year. In addition, the material is fire retardant and anti-static, and also features corrosion inhibitors and heat shrinkability.

"Our outdoor storage covers are made to meet a variety of extreme weather conditions and are designed to last, and in most cases, re-use," Scarborough said. "All outdoor storage products are performance engineered to be highly resistant to tears and punctures ensuring outstanding service life."

Tom Burns, project manager for Sterling Energy located in Capistrano Beach, Calif., began using Reef Industries' covers about five years ago while working on a project in Philadelphia and Las Vegas.

"We use Reef Industries' products for indoor tarps and enclosures as well as for outdoor storage," Burns said. "We use the product on brand-new power plant equipment that is put in storage because projects were either delayed or cancelled."

So far, Burns has been impressed with the quality of the products.

"The products have performed exceptionally," he said. "Some of the tarps have been on the equipment for about four years, which is really longer than we expected."

In addition, Burns said, the products

have been exposed to a variety of weather conditions.

"We have placed them in three distinct climates — Houston, where you have heat and



Reef enclosures ensure your property is protected during activities that require secure containment.

humidity in the summer and mild winters; Philadelphia, where you have heat and humidity in the summer but cold winters; and Las Vegas, where it's 123 degrees in August," he said. "In every case, the tarps have performed very well."

"The product is excellent. It works in all sorts of environments — the desert, high humidity regions, etc. In addition, the service that you get from Reef Industries is just excellent."

Philip Kosowsky, owner of Kosowsky's Packaging Supplies in New York, has also been using Reef Industries' outdoor storage/shipping covers to protect other company's investments. Kosowsky mainly uses the storage/shipping covers on large equipment that is shipped on a flatbed truck or on overseas shipping to protect the equipment from the salt air.

"Reef Industries is a first-rate company with exceptional products and the people to make the order go right the first time," Kosowsky said.

## A sales force committed to the client

Reef Industries' highly experienced and knowledgeable sales staff is committed to ensuring the customers' needs are always met



Reef Industries manufactures cover systems for a wide range of industrial, commercial and recreational applications.

in a timely and professional manner. Among the company's sales force exists 120 years of combined experience and an average tenure of more than 10 years with Reef Industries. These highly-skilled employees are readily available to help customers with any needs.

"Reef considers its sales force as outsourced from the client's company," Scarborough said. "They work with all levels of management to achieve the best possible solutions and provide the best return on investment. Because we are able to provide custom solutions, we can visualize solutions from the client company's point of view."

The company also offers custom manufacturing and fabrication tailored to a client's exact needs. Clients can choose from a wide range of products, colors and material grades, and from additional features such as corrosion protection, anti-static, chemical resistant, fire retardant, heat shrinkable, low permeable or UV stabilized.

"Reef offers a wide variety of material options and works with each customer on a personal basis to meet his exact requirements," Scarborough said.

From assisting in the design of uniquely configured and fabricated products to one-of-a-kind materials custom built from scratch, the potential exists at Reef. If you have a challenge, special need or are simply looking for a better solution, give Reef Industries a call, and let an experienced and available team assist you.

**For more information on how Reef Industries can help you protect your investments, please call (800) 231-6074 or visit [www.refindustries.com](http://www.refindustries.com).** □

## CUSTOM CONTAINMENT AND STORAGE

By Reef Industries, Inc.

Help to contain or protect with durable covers, liners, bags, and tarps from Reef Industries. Our Griffolyn® internally reinforced polyethylene laminates have been especially engineered to be highly resistant to tears and punctures with an exceptional ability to withstand extended exposure to weather.



- General purpose, heavy duty and high performance materials available.
- We offer custom sizes and fabrication to meet your specific application requirements.
- Variety of colors and custom printing available.
- Special features such as anti-static, fire retardancy, corrosion inhibitors and heat shrinkability offer unique performance characteristics.

**TOLLFREE 1.800.231.6074**  
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